

The conference is presented under a grant from the Southern Region Risk Management Education Center with additional support from the University of Tennessee Extension and Virginia Cooperative Extension.



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Conference Hotel

Comfort Suites
1093 Ole Berry Drive off I-81 exit 14
Abingdon, VA 24210
(276) 698-3040

Directions



Take Exit 14 off I-81 to US 11
Turn left on US 11 at light
Go approximately 1/4 mile
Fairground Road is to the right

Tri-State Stocker Conference



E12-1020-008-08

Programs in agriculture and natural resources, 4-H youth development, family and consumer sciences, and resource development. University of Tennessee Institute of Agriculture, U.S. Department of Agriculture and county governments cooperating. UT Extension provides equal opportunities in programs and employment.

August 6-7, 2008
Washington County Fairgrounds
Abingdon, VA

The Appalachian Region of East Tennessee, Southwest Virginia and Western North Carolina has many beef producers who fall into the category of backgrounders or what is now more popularly called stocker operators. These producers fill a vital role of buying calves, many of which have had little management, adding 200 to 300 pounds of weight, and either marketing them as semi truckloads or retaining ownership to a custom feedlot. They provide a storage function in that large numbers are presented to the market by cow calf producers in the fall, but feedlots need a year around supply of replacement cattle. In addition these operators make use of the abundant supply of native grasses and supplemental feeds and by-products. There a number of areas of risk involved in the stocker business. These include but are not limited to price risk for calves bought at lightweights and sold at heavier weights, price risk for feed or feed ingredients, and health risk on newly purchased calves. The Tri-State Stocker Conference has been planned to offer information to assist stocker operators in managing some of these risks.

Stocker Operations Tour — August 6

The conference will begin with an optional tour of three Virginia stocker operations in the Washington and Smyth County area. You will learn how these producers work to ensure success.

Tour will leave from the fairgrounds at 1:00 p.m.

Heavy hors d'oeuvres and drinks served at fairgrounds while you visit the trade show following the tour.

Conference — August 7

Registration begins at 7:45 a.m.

The program will begin at 8:30 a.m.

A trade show will be open during the day with many of the animal health, feed, and marketing organizations involved in the region's beef industry there for you to meet and learn more about their products and services.

A steak lunch will be provided for all participants.

Program Topics and Speakers

Managing Health on Newly Purchased Calves and What To Do In a Health Wreck

- Dr. Dee Whittier
Extension Veterinarian
Virginia Tech

Stocker-Feedlot Dynamics: How Is It Changing?

- Pratt Feeders

Stocker Operator Panel

- Tennessee Stocker Operators

Beef Cattle Outlook

- Dr. Ron Plain
Extension Economist
University of Missouri

Use of Supplemental Feeds In a Forage Based Stocker Program

- Dr. Matthew Poore
Extension Livestock Nutritionist
North Carolina State University

Livestock Risk Protection Insurance for Stocker Operations

- Dr. Emmitt Rawls
Extension Livestock Marketing Specialist
University of Tennessee

Registration Form

Name: _____

Address: _____

City _____ State _____ Zip _____

County: _____

Home Phone: (_____) _____

Cell Phone: (_____) _____

Attending tour on Wednesday, August 6? ☐ Yes ☐ No

Payment Information:

Enclose a check payable to:
Abingdon Feeder Cattle Association

Registration Fee

\$10 — Before August 1
\$15 — After August 1

Mail to:

Tri-State Stocker Conference
c/o Phil Blevins
Abingdon Feeder Cattle Association
234 W. Valley Street, Suite B
Abingdon, VA 24210